

### Solicitation Instructions

1. Bidder will carefully review all documents cited in Buyer's solicitation to ensure the following:
  - a. All information required to properly respond to this solicitation has been received;
  - b. All tooling and material requirements, processes, and procedures are understood and priced accordingly in its response to this solicitation.
  - c. Bidder shall contact Buyer's Authorized Procurement Representative, to resolve questions or concerns.
2. Bidder shall notify Buyer if a former employee of Buyer is representing Bidder in connection with its proposal or any resulting order.
3. Bidder will propose to the terms and conditions contained in this solicitation, which will apply to any resultant Purchase Contract(s). Requests for deviation to any terms and conditions are an award discriminator. To maximize competitive position, Bidders should bid without exception to Buyer's requested terms and conditions. Buyer may consider Bidder's proposal nonresponsive based on exceptions to terms and conditions, and in such cases Bidder could be removed from a competition or further consideration for a contract award.
4. Bidder will provide pricing for the exact quantity requested as written and the next highest quantity break, if any, above the quantity specified herein.
5. Bidder's response to this solicitation will be based upon zero shipping tolerance. If Bidder's offered price can be reduced by allowing for shipping tolerances, Bidder will so indicate by quantifying the reduction and specifying the shipping tolerance.
6. Bidder will indicate any manufacturer's part number if its response to this solicitation proposes an equivalent item other than the requirement stated herein.
7. Bidder will return the original Request for Quotation (RFQ), signed, dated, and incorporating the information indicated below. If Bidder received a Request For Proposal (RFP), the information indicated below will be provided as part of its response to this solicitation:
  - a. Unit price for quantities indicated, Bidder's corresponding unit of measure, and the extended price (the product of the quantity required multiplied by the unit price);
  - b. Bidder's delivery schedule. Note: If Bidder can deliver in accordance with Buyer's required schedule, a separate indication of schedules is not required;
  - c. Production lead-time required (in weeks).

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- d. If clause M432 applies or the Bidder has been otherwise advised by the Buyer's Authorized Procurement Representative that the parts to be provided are considered Electronic, Electrical, and Electromechanical (EEE), the following additional documentation is required:
- i) Objective Evidence conveying the Bidder is the Original Component Manufacturer (OCM) as defined in AS6496, Authorized or Franchised Distributor as defined in AS6496, or Authorized or Franchised Distributor performing manufacturing activities for the OCM (an "Authorized or Franchised Value Added Distributor"). For the purpose of this clause, Objective Evidence is defined as a letter of authorization on the OCM letterhead with all of the following information clearly presented:
    - (1) A statement that the specific Bidder is an Authorized or Franchised Distributor or an Authorized or Franchised Value Added Distributor [ ]for the specific product line or specific part number being solicited;
    - (2) A signature from an authorized focal at the OCM and date of effectiveness;
    - (3) Any other applicable relevant contract terms such as, but not limited to, expiration of agreement, distribution region, distribution products or lines, and warranty flow downs from the OCM.
- Bidder shall immediately notify Buyer's Authorized Procurement Representative if the Bidder no longer meets the requirement in this subparagraph d between the time of proposal and any award
8. Payment shall be subject to the Enterprise Standard Payment Terms and process, and adjustment process set forth elsewhere in this RFP or as set forth at: <http://www.boeingsuppliers.com>. Bidder shall provide any prompt payment discounts in its proposal.
9. If Bidder intends to subcontract to lower-tier subcontractors more than 70 percent of the total cost of work to be performed, Bidder shall identify in its proposal
- a. The amount of Bidder's indirect costs and profit/fee applicable to the work to be performed by the lower-tier subcontractor(s); and
  - b. A description of the added value provided by Bidder as related to the work to be performed by the lower-tier subcontractor(s).
10. Responses to this solicitation received after the specified "Bid Close Date" or "Required Date " may be considered nonresponsive. Any extension of the Bid Close Date or Required Date shall require approval by Buyer's Authorized Procurement Representative. Buyer reserves the right to consider proposals or modifications to proposals received after the date specified in this solicitation, provided such documents are received prior to award. Buyer reserves the right to

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close the solicitation prior to the Bid Close Date if all solicited Bidders have responded.

11. Proposals signed by an agent of Bidder will be accompanied by evidence of his or her authority to sign as agent of Bidder unless such evidence has been previously furnished.
12. Buyer reserves the right to reject any or all solicitation responses. Any award, if made, will be made to the Bidder whose proposal will result in the best value for the Buyer, and may be other than the lowest-price proposal.
13. The award, if any, may be made based on initial proposals, without discussion or negotiation. Accordingly, initial proposals should be submitted and will be evaluated on the most favorable terms, including price, delivery, quality, technical requirements and all other factors that Buyer, in its sole discretion, deems relevant.
  - a. Buyer may make an award for any item (or group of items) in Bidder's proposal for a quantity less than the quantity proposed at the unit price proposed, unless Bidder specifies otherwise.
  - b. Unless specified otherwise in the solicitation, Buyer reserves the right to award each item and quantity at Buyer's discretion, which may result in the Bidder being awarded all, some or none of the items solicited.
  - c. Bidder shall support and demonstrate to Buyer the reasonableness of Bidder's proposal including pricing submitted. Bidder shall provide to Buyer such information including certified cost or pricing data (if applicable), other than certified cost or pricing data, and any other information necessary to satisfy Buyer's obligation to establish a fair and reasonable price.
14. Buyer will use historical data from its Supplier Rating System when considering quality and timely delivery performance as award factors. Buyer intends to employ best value quantitative analysis of historical performance data whenever all responsive Bidders have representative performance data in the Supplier Rating System.
15. Boeing is committed to conducting this procurement fairly, impartially, and in an ethical and proper manner. In the event that Bidder has cause to believe that Boeing or any Boeing employee or agent has acted improperly or unethically in connection with this solicitation, Bidder shall report such conduct to the Boeing Ethics hotline. Copies of Boeing's Code of Conduct and contacts for such reports are available on <http://www.boeing.com/> under "Ethics and Business Conduct." Boeing will not use the failure to make such a report as a basis for rejecting Bidder's proposal. Bidder is nonetheless encouraged to exert reasonable efforts to make such reports when warranted.

16. Notwithstanding anything else set forth in Buyer's solicitation or any other communications between Buyer or the Bidder to the contrary, Buyer is under no obligation to award a contract to the Bidder and no costs incurred in the submission of any proposals or in making necessary studies or designs for the preparation thereof shall be paid by Buyer.

**If this solicitation is in support or anticipation of a U.S. Government Prime Contract or subcontract, the following additional instructions apply:**

17. In accordance with the requirements of FAR 52.222-24 (FEB 1999), anticipated award values of \$10 million or more shall subject Bidder to a preaward compliance evaluation by the Office of Federal Contract Compliance Programs (OFCCP), unless within the preceding 24 months the OFCCP has found Bidder to be in compliance with Executive Order 11246.
18. If this solicitation supports a DOD prime contract or subcontract, Bidder's response shall provide detailed information about its intended performance outside the United States and Canada in accordance with DFARS 252.225-7003.
19. Bidder's response shall identify the country of manufacture of end products to be delivered under the contract. Bidder is reminded that it is required to comply with the sourcing requirements of any FAR Part 25 or DFARS Part 225 clauses incorporated in this solicitation.
20. If this solicitation supports a U.S Government prime contract or subcontract, Bidder is encouraged to propose commercial or non-developmental items as defined in FAR 2.101, and to the extent practical, incorporate such items as components of the items to be proposed, in response to this solicitation. If Bidder contemplates proposing commercial items/services, Bidder is requested to explain its assertion of commerciality and to provide all pertinent supporting evidence/information with its proposal submittal. Bidder's assertion of commerciality may be submitted on Buyer's form F70127, Offeror's Assertion of Commerciality or other form or format provided or required by Buyer.
21. If the customer contract requirements associated with this solicitation contains DFARS 252.204-7012 and/or DFARS 252.204-7020, Bidder shall state in its proposal whether or not it is in compliance with the referenced DFARS clause(s) and NIST SP 800-171.

In addition, Bidder shall (i) contact Boeing Information Security at [suppliercybersecurity@boeing.com](mailto:suppliercybersecurity@boeing.com) for access to the Exostar NIST SP 800-171 questionnaire ("Questionnaire") described at [www.exostar.com/PIM/Cybersecurity](http://www.exostar.com/PIM/Cybersecurity); (ii) complete the Questionnaire; and (iii)

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authorize Buyer to review any Questionnaire completed by Bidder within the last 2 years from the date of this solicitation.

22. If any portion of the Bidder's proposal is for supplies (excluding commercially available off-the-shelf items) to be acquired outside the United States or is for services to be performed outside the United States, Bidder shall comply, if applicable, with the requirements of clause A717, which is incorporated by reference into this solicitation.
23. If Bidder's proposal is submitted in response to a solicitation that is anticipated to be competitive, and in the event only one offer is received, additional information, including certified cost or pricing data, will be required in accordance with FAR 15.403-1.
24. If Bidder's proposal contains a request for use of U.S. Government property, including facilities, special tooling and/or special test equipment, Bidder will provide a separately priced line item for the rent applicable to the use of such property, in the event the U.S. Government rejects the request for rent-free use.

Additionally, Bidder shall provide the following information in its proposal:

- 1) A list or description of the government property proposed for use on a rent-free basis;
- 2) Facility contract number(s) or other instrument(s) under which the property is held; and
- 3) The dates that the property will be available for use and whether the property is to be used concurrently in performance of two or more contracts.