

## Effective June 5, 2020 Boeing's standard enterprise payment terms are identified in the table below:

| Boeing Enterprise Standard Payment Terms   |                 |
|--|-----------------|
| Supplier size (Prime Contract Type, or category of purchase)   | Term (Net Days) |
| Small Business (US Government Contracts)   | 15              |
| Small Business (Commercial Contracts), or<br>Non-Profit Organization Affiliate Member of<br>National Industries for the Blind (NIB) and/or<br>NISH National Industries for the severely<br>handicapped (SourceAmerica) | 30              |
| Large Business (US Government Contracts)   | 30              |
| Large Business (Commercial Contracts)  | 120             |

If the scheduled payment due date falls on a Saturday, Sunday, a holiday observed by Boeing in the U.S., or U.S. national bank holiday, the payment date shall be the next business day.

Payment frequency will be in accordance with Boeing's standard payment runs which may be updated from time to time. As at June 5 2020, Boeing's standard payment runs are: (i) daily for Small Businesses, Non-Profit Organization Affiliate Member of National Industries for the Blind, and NISH National Industries for the severely handicapped; and (ii) weekly for Large Businesses.

## **Boeing Large Government Contracts**

## Adjustment Process applicable to GP1 and GP7

Notwithstanding anything to the contrary in the Contract, in the event the Seller's total quantity of Goods actually delivered under the Contract divided by the total quantity of Goods scheduled to be delivered, as measured on a rolling three (3) month average basis (the "Payment Adjustment Factor"), falls below 90% or exceeds 100% at any time during the performance of the Contract, Seller shall devote the necessary resources and work cooperatively with to resolve the delivery performance issues.

If after a reasonable time the Parties are unable to come to a resolution reasonably agreeable to Buyer that results in the improvement Seller's Payment Adjustment Factor under this Contract, as measured in accordance with the foregoing, Buyer shall have the right to adjust the payment terms of this Contract by increasing the applicable payment term in the Contract by 30 days. The payment due date for invoices may remain extended by Buyer until Seller's Payment Adjustment Factor, as measured in accordance with the foregoing, is improved to no less than 90% and no greater than 100% under the Contract. Buyer reserves the right, in its sole discretion, to revert to the original payment term at any time.